



MICHAEL A. HEFNER, SIOR

Executive Vice President, Partner

Michael A. Hefner is presently in his thirty-third (33rd) year in the real estate industry. Mike has developed an extensive list of clients including property owners, financial institutions, developers, investors and users. He has a comprehensive knowledge of all aspects of real estate transactions including investment, build-to-suit, development and lease transactions. He is committed to providing his clients the highest level of professional service, and as a result has developed a long list of repeat and referral clientele. Over the course of his successful career, Mike has negotiated and completed in excess of 1,340 lease and sale transactions, totaling over 33 million square feet with a collective value of more than \$2.1 billion.

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MICHAEL E. VERNICK, CCIM, SIOR

Senior Vice President, Partner

Since 2004, Michael C. Vernick has been involved in over 5.0 million square feet of industrial lease and sale transactions with an aggregate value in excess of \$353 million. Michael's diligent and professional work ethic drives his repeated success representing sellers, buyers, tenants and investors in the Orange and Los Angeles counties industrial markets. Michael was awarded the respected "Top Thirty Under 30" award in 2009, and has earned recognition with Voit Real Estate Services top producers on multiple occasions including a top ten recognition at Voit for 2008, 2012, 2014 and 2015 (Voit Anaheim).

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MORGAN HILL

Senior Associate

Morgan joined Voit Real Estate services in 2010, focusing on industrial sales, leasing, and investments in the Orange County and Los Angeles marketplace. Morgan works along side two senior brokers in Voit's Anaheim office, Mike Hefner and Mike Vernick. Together the Hefner Team has over 45 years of combined experience and has completed over 1,100 transactions in North Orange County alone. Since beginning his career in 2010, Morgan has been involved in over 1,200,000 square feet of industrial sale and lease transactions with an aggregate value in excess of \$62.5 million.

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TEAM RESUME

www.HefnerVernickTeam.com

Voit

REAL ESTATE SERVICES



HEFNER
VERNICK
TEAM

PARTIAL CLIENT LIST



TRANSWESTERN®



WALT DISNEY
Parks and Resorts



MAJOR TRANSACTIONS

- **17.68 Acres of Land Sold** \$28,591,115.00
3199 E. La Palma, Anaheim – Represented Buyer
- **208,432 Square Feet Sold** \$19,309,176.00
13827 Carmenita, Santa Fe Springs – Represented Seller
- **112,146 Square Feet Sold** \$13,700,000.00
3255-3261 Miraloma, Anaheim – Represented Buyer
- **200,646 Square Feet Leased** \$7,181,392.00
1211 N. Miller St., Anaheim – Represented Lessor
- **221,253 Square Feet Sold** \$45,000,000.00
25 building development – Fullerton – Represented Seller and 7 Buyers
- **144,000 Square Feet Leased** \$8,621,210.00
3130-3150 E. Miraloma Ave, Anaheim
Represented Lessor
- **56,000 Square Feet Leased** \$1,626,840.00
1401 Orangethorpe Ave, Fullerton
Represented Lessee
- **1.52 Acres of Land Sold** \$4,300,000.00
1677 Superior & 643-651 17th Street, Costa Mesa
Represented Buyer and Seller
- **20,087 Square Feet Sold** \$2,691,658.00
580 S. Melrose Street, Placentia
Represented Seller
- **16,090 Square Feet Sold** \$2,950,000.00
200 Briggs Ave, Costa Mesa
Represented Buyer

OUR PHILOSOPHY

Top quality service with unrivaled experience and market expertise, the Hefner Team is dedicated to providing comprehensive commercial real estate solutions for landlords, tenants, owner/users and investors. From insight to action, the Hefner Team delivers critical market advantages in real estate transactions, minimizing risk and maximizing real estate values for our clients.

Over 45 years of experience resulting in \$3.0 billion in industrial property transactions enabled the Hefner Team to develop innovative strategies that deliver outstanding results in any market environment. The Hefner Team offers its clients the benefit of unparalleled market knowledge and ongoing commitment to providing the highest quality service available in the industry.